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## Business Objective

As an independent, enthusiastic, ambitious and pragmatic Manager I am seeking new challenges in which Management / Commerce and technology go hand in hand. With 27 years of international experience, from Engineer to Manager, Trainer and Coach, related to the fields of Oil & Gas, Nuclear, Energy and Engineer to Order Machinery, I prefer to work in an environment where teamwork, ambition, initiative, quality, and humor go alongside.

## Working experience

		E to O Machinery	Oil & Gas	Nuclear	Nyenrode University	Energy
o Business Unit Management	<b>1 Year</b>					<i>1 Year</i>
o Project Management Trainer			<i>1 Year</i>		<i>2 Years</i>	
o Project Management	<b>16 Years</b>	<i>4 Years</i>	<i>11 Years</i>	<i>1 Year</i>		
o Service Management/sales	<b>2 Years</b>	<i>2 Years</i>				
o Sales	<b>2 Years</b>	<i>2 Years</i>				
o Engineering	<b>6 Years</b>	<i>6 Years</i>				

## Education

- o Post Bachelor degree (Post HBO) "Commercial Engineer" Evening study diploma 1996
- o Bachelor degree (HTS) Mechanical Engineering Evening study diploma 1994
- o MTS Mechanical Engineering Diploma 1990
- o HAVO Diploma 1986

## Additional training

- o Management Drives, van Dun & Partners (July 2017)
- o Train the trainer, Scenter Driebergen (March 2014)
- o Communication training, profile & feedback, Lumina spark (May 2013)
- o VCA Vol (Sept. 2011)
- o Finance for non-Financials (Dec. 2009)
- o Project Management PMBOK (PMI Netherlands) (Feb. 2009)
- o Multi Cultural communication training (Oct. 2006)
- o Details on Functional Safety (June 2006)
- o Functional safety for Sales & Project Management (Feb. 2006)
- o Project management skills, Communications skills, Influencing skills, Situational leadership en Basic Management skills Courses (1999-2001)
- o Practical Loss Control Leadership (DNV certified 2001)
- o Primavera P3 advanced scheduling (Jan. 1999)
- o Control and automation technology (May 1996)
- o Effectively dealing with SIMATIC PLC's (Oct. 1996)
- o ME-10/UNIX (CAD drawing application)
- o Commercial Pilot License Aeroplanes

## General Skills

- o Excellent command of the English language, both in writing and in speech
- o Fluent in German language, both in writing and in speech
- o SAP ERP, MS Office applications, MS Project and ACT CRM software

## Employers / Projects

### Wings over Projects, Leusden

May 2015 – Current



Wings over projects is a company providing project services for clients involved in projects or project organizations in its entirety. Wings over Projects is characterized by a wide experience “wingspan”, a large amount of “flying hours”, “High Level” vision, a “steady course” and “happy landings”.

#### **Owner / General Manager**

- Services range from project or program management to sales management, business development, consultancy, training and coaching.
- Projects can be multi- disciplinary, in the markets of Oil & Gas, Nuclear, Energy and E to O machinery

### ENGIE Services West, Zaandam

Nov. 2016 - Current



ENGIE Services West BU projects contributes to Engineering, Procurement and Construction of Utility (80%) and industrial (20%) projects related to the theme sustainable energy transition. The BU projects executes work exceeding the working area of the ENGIE service organization in terms of order value, complexity or the one-off character of the work.

#### **Business Unit Manager Projects (a.i.)**

- Daily management of, and P&L responsible for the BU projects offices Zaandam and Capelle a/d IJssel
- Initiate strategic, procedural and organizational changes to make the BU more effective
- Seated in the DT+ management team with the general management of ENGIE-west Netherlands
- BU size 170 staff full time units supplemented with 20-30% temp hire. Turnover 2017 40 Mio. Euro

### Nyenrode Business University, Breukelen

Nov. 2016 - Current



Nyenrode Executive Education is the advanced program of Nyenrode Business University where seasoned professionals get trained to achieve the next level in their careers.

#### **Professional Trainer (a.i.)**

- Professional Trainer for the Masterclass Advanced Project Management
- Training and coaching for the use of tools, techniques and skills in order to manage projects successfully from start to finish

### Nuclear Research & Consultancy Group, Petten

June 2015 – Current



NRG is an internationally-operating nuclear service provider. The company produces isotopes, conducts nuclear technological research, is a consultant on the safety and reliability of nuclear installations and provides services related to radiation protection. Research is performed for governments aimed at developing knowledge about nuclear technology.

#### **Senior Program/Project Manager (a.i.)**

- Managing multiple Nuclear projects on site
- Dealing with multiple Business Units within NRG
- Dealing with national nuclear authorities
- Projects related to asset integrity, process improvement and new business
- Complex stakeholder environment

### Imtech Industry International, Coevorden

Apr. 2012 – May 2015



Imtech Industry International is an International Engineering, Procurement & Construction (EPC) Contractor working within the fields of Oil & Gas, Power Conversions and Energy. Multi- disciplinary scope of Electrical, Mechanical, Instrumentation and Controls. Projects such as FEED, greenfield, retrofits, commissioning and maintenance. Key reference companies are Shell, NAM, Zadco, Adnoc, Total, Brunei LNG, Nigerian LNG, PDO, Saudi Aramco, Bapetco, MAN and many other international EPC contractors. Employees 400, turnover 130 million Euro.

#### **Senior Project Manager Oil & Gas, Trainer & Coach**

- Project execution of multiple projects in South East Asia, Middle East and Africa ranging from 200K to 36 Mio USD.
- Managing multiple project teams from 2 to 50 employees in a Matrix organization

- Initiate and manage schedule and budget targets. P&L responsible.
- Sales responsibility in the regions South East Asia and Middle East
- Initiating structural process improvement and implementing "Best Practices" within PM Community
- Internal and External reporting of schedule and commercial budgets, forecasts and actuals.
- International, multi-cultural environment
- Trainer & Coach in the Imtech PM Academy

### **PWR Pack (Bosgraaf Group), Ede**

**Dec. 2010 - Dec. 2011**



PWR Pack is an Engineer to order machine builder for packaging and handling solutions utilizing pick and place systems consisting of 2 -, 3 - and 4-axis robots. The optimal effect is obtained by applying innovative vision technology combined with in-house developed distribution software. PWR Pack customers are active in the food industry and are located primarily within in Europe.

#### **Senior Project Manager**

- Project planning and execution of multiple projects ranging from 100K to 2 Million Euros
- Managing project teams varying from 2 to 10 employees in a matrix organization
- Setup and monitoring of planning and budget objectives. P&L responsible.
- Internal and external reporting of planning and commercial objectives, forecasts and actuals
- Negotiation and purchase of products and services providing to the project realization

### **Yokogawa Europe Solutions, Amersfoort**

**Jan. 2006 - Sep. 2010**



Yokogawa is a global player in the field of process automation. The delivery range extends from field sensors up to the management reporting systems in which Yokogawa usually acts as a system integrator. Yokogawa's customers are leading international companies in the process industries, especially those operating in the Oil and Gas, Power generation, (petro) Chemical, Pharmaceutical and Food industries. Some references are Shell, BP, Saudi Aramco, Taneco, Saudi Kayan, Maersk and many international EPC Contractors.

#### **Project Manager**

- Project planning and execution of one or more projects in the Middle East, South East Asia and Russia, ranging from 200,000 to 20 Million Euros
- Managing project teams varying from 2 to 50 employees, spread across different locations and countries in a matrix organization
- Setup and monitoring of planning and budget objectives. P&L responsible.
- Internal and external reporting of planning and commercial objectives, forecasts and actuals
- Initiate, prepare and process extra work quotations and orders
- International, multicultural environment

### **Van Riet Material Handling Systems, Houten**

**Oct. 2001 - Jan. 2006**



Van Riet MHS is a designer and builder of automated systems using internal transport equipment. Through a system of conveyors sorters and robots products are, in a logistical sense, processed automatically. Systems are in-house developed, built and maintained, by Van Riet. Van Riet usually acts as a system integrator. 80 employees, turnover 14 million Euros.

#### **Manager After Sales & Services**

- Managing a team of site engineers, service engineers, help desk, service coordination and administration
- P & L responsible for parts sales, retrofits, system changes and service agreements
- Responsible for acquisition and sale of Service Level Agreements

#### **Project Manager**

- Leading a project team of nine staff
- Setup and monitoring of planning and budget objectives. P&L responsible.
- Initiate, prepare and process extra work quotations and orders
- Internal and external reporting
- Projects in Europe, North America and Asia ranging from 30,000 to 2.5 Million Euros

**PCL Industrial constructors Inc., Edmonton Canada Nov. 1998 - July 2001**

PCL Industrial Constructors Inc. is a Mechanical Contractor specializing in manufacturing and installation of mechanical systems in the Oil, Gas and Petrochemical industries. The work encompasses new construction or retrofit / expansion work to large process plants for customers such as Shell, Esso, Dow Chemical, etc.. 1400 employees, sales 4 Billion CAD.

**Project Coordinator/site Management**

- Generation and progressing of the project schedule using Primavera scheduling software
- Monitoring and controlling of project progress
- Oversee and Manage the installed quality management systems
- Determine the material requirements prior to or during the project works
- Liaise between customers and subcontractors
- Projects in North America ranging from 50 thousand to 100 million Euros

**Ridder Machinebouw, Harderwijk****June 1997 - Aug. 1998**

Ridder is an Engineer to Order company that specializes in the development and manufacture of material handling, sorting and palletizing equipment. Ridder Machinebouw operates primarily within Europe.

**Project Engineer/Sales**

- Generation of a customer Layout
- Calculate a system based on layout or best layout based on budget
- Negotiate with clients to achieve the best technical solution

**Elten Systems, Barneveld****June 1992 - May 1997**

Elten Systems is a designer and supplier of cheese processing equipment and material handling systems. Projects are executed throughout the world, often on a turnkey basis. Elten Systems is best described as an innovative company with a high percentage of "specials" in their delivery package. Systems can be found at customers such as Baars Kaas, Coberco and KLM Catering Services.

**Automation Engineer/Manager**

- Enhancement of mechanical and controls design integration
- Development of standard design protocols in which maximum synergy prevails
- Development and implementation of an improved User Interface

**Project leader**

- Leading a variable group of project staff
- Generation of machine specifications and test plan
- Setup and monitoring of planning and budget objectives

**Design Engineer**

- Development of new concepts to prototype or series
- Generation of mechanical designs, calculations and drawings.
- Development of standard machine concepts

**Borden Plastic Film Industry, Apeldoorn****June 1990 - May 1992**

Borden is a manufacturer of plastic film for packaging or medical purposes. The production facilities include extruders, cutting, wrapping and printing machines in full continuous operation.

**Project Engineer**

- Generation of engineering drawings for piping, handling units and special tools
- Point of contact for various (sub)contractors involved in the project
- Perform various welding, machining and assembly work